

Be inspired. Have Steve at your next conference!

# Keynote Speaker

Steve's favorite thing to do is speak... and it's felt through his authentic style and passionate delivery. Steve believes every presentation matters and should transform a life one at a time. If you are looking for a Keynote Speaker who delivers great content on leadership, Emotional Intelligence, sales, and high performance teams... with heart and soul then Steve's the perfect choice.

Considerably Steve Gutzler is one of the world's elite authorities on personal leadership and Emotional

Intelligence. Combining humor and entertainment along with hard-hitting, and "How-To" information.



### **To Book Steve Contact Michelle Joyce:**

p: (704) 965-2339 e: michelle@michellejoyce.com w: SteveGutzler.com

# Virtual Keynote





With the shift to virtual events and conferences, Steve is a valuable resource if you want a world-class virtual keynote speaker. Whether you're in the search for a virtual keynote, online courses, executive coaching, Steve is a dynamic, highly sought after speaker who knows how to deliver proven results and has been engaging and inspiring audiences with his messages of extraordinary leadership, achievement, success, and significance!







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### Lead With No Fear

# Unlock 7 Key Leadership Shifts for greater influence and impact





#### Lead With No Fear: Workbook

Utilize our action sheets and set some new inspiring SMART goals!

In this uncertain age of worry, insecurity, and selfdoubt, how will you lead and manage change for greater inspiration, clarity, and confidence?

In this program, Steve will teach how to unlock 7 Key Leadership Shifts for greater influence and impact. He will illustrate and inspire your audience with real-life case studies of successful leaders and teams navigating the uncertain waters of leadership.

Instead of forcing leaders to make drastic changes, Steve will guide the audience into making significant, gradual changes over a 90-day period.

### In this program, your team and audience will learn how to:

- Shift from Victim to Leader
- Shift from Unaware to Self-Aware
- Shift from Black and White to High Definition
- Shift from Activity to Accomplishment
- Shift from Smart and Healthy
- Shift from Fast to Finishing

Whether it's an intimate group of senior executives or an audience of 1,000, Steve Gutzler's powerful and proven keynotes, workshops, and online programs leave the room feeling energized and wanting to achieve to the "next level" of performance.

### **Complementary Resources:**

### **Book: Lead With No Fear:**

Your 90-day leader shift from worry, insecurity, and self-doubt to inspiration, clarity, and confidence

### Workbook: Lead With No Fear:

Leader and team workbook 90-day action plan, goals, and assessment



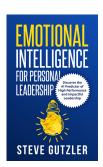
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### KEYNOTE

### Emotional Intelligence for Extraordinary Leadership





### **Target Audience:**

Steve has presented this topic to a wide array of industries including technology companies, sales teams, government agencies, financial advisors, realtors, small business associations, University programs, and leadership conventions and conferences.

#### **Possible Formats:**

This presentation is ideal for Keynote speaking ranging from 45-60 minutes long. It can also be delivered in a workshop or half-day seminar.. The brain science of high performance and influence. In today's fast-paced, competitive work environment, how effective are you as a leader of personal influence, impact, and inspiration? Emotional intelligence (EI), our ability to manage our emotions and navigate successfully our personal and professional relationships in the personal and personal and professional relationships in the personal and personal and personal and professional relationships in the personal and person

navigate successfully our personal and professional relationships is the game changer. This dynamic and fast-paced presentation will offer you practical tools for professional excellence and highperformance in leadership and life.

With the explosion of our information age and the increased potential of the millennial generation, it has become clear that in order to lead with impact, one has to fully engage the minds, emotions, and spirit of those they lead. While many managers today are skilled at presenting team goals and strategies, the skillsets of emotional intelligence and leveraging the brain science of high performance are the new competitive edge. Empowering your team to feel emotionally connected with their own purpose and to one another is imperative.

Steve Gutzler's half and full-day workshops are highly interactive, combining case studies, peer-to-peer coaching, multi-media, and hilarious and compelling real-life stories, along with on-site assessments and setting SMART goals to ensure actionable takeaways.

### **Learning Objectives:**

- Assess one's level of emotional intelligence in dealing with relationships with others in business and achieving organizational goals
- Examine our strengths and weaknesses for developing our emotional intelligence
- Learn the brain science of emotional hijacking moments and strategies for self-regulation of one's emotions
- Develop composure skills and redirecting emotions in order to ensure "win-wins"
- · Learn actionable skills for resiliency and stress management
- Demonstrate and increase empathy by acknowledging the feeling and perspectives of others
- Build bonds of connection by nurturing instrumental relationships in business
- Uphold integrity and increase your persuasive influence and leadership impact
- Build collaborative skills and empowering communication
- Recognize the contagious influence of your moods, attitudes, and emotions with leadership encounters.

\*Half and full-day workshops include Steve's Emotional Intelligence for Personal Leadership Assessment.



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### 17% Moments

### **Discover the Brain Science** of Emotions and **High-Performance Leadership**



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### **Possible Formats:**

This presentation is ideal for Keynote speaking ranging from 45-60 minutes long. It can also be delivered in a workshop or half-day seminar..

### **Summary of Program:**

How extraordinary leaders manage moments that define their reputation and drive successful results

Research shows that 83% of the time, people are able to effectively manage their relationships with people and the tasks that need to get done. However, in those 17% moments when interactions become more challenging, and work more difficult, we all find the hard truth: whether or not we are able to continue to operate at our full potential. This is the heart of emotional intelligence and where your reputation is built.

Armed with the most recent research in the field of human behavior, Steve Gutzler will guide your team through the "new rules" of leadership to become more effective and influential. Steve shares stories that will amaze and entertain your team, while delivering the actionable leadership tools they need to soar. These lessons and strategies can be applied immediately in leadership, sales, and personal development. Audiences will walk away feeling inspired, empowered, and equipped to tackle professional must-have goals.

### **Learning Objectives:**

- Discover the brain science of emotions and how to self-regulate emotional hijacking moments
- How to turn the stress hormone, cortisol, into your friend
- Master your emotions, moods, and attitudes for high performance
- How to connect deeper and coach more effectively
- The four strategies to mastering the 17% moments
- Breakthrough methods for communication, collaboration, and coaching



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# **Full Potential**



# **How to Perform Best Under Pressure**

#### **Target Audience:**

If you are looking for a dynamic speaker to motivate, inform, encourage and inspire your audience to become leaders in their field, Steve Gutzler is the best there is. Whether it's a group of senior executive or an audience of 1,000, Steve is a powerful keynote speaker that will leave the room feeling energized and wanting to get to the "next level" of performance.

According to a Harvard Medical School study, an astounding 96% of leaders said they experience feelings of burnout.

How do you create a sustainable pace and sustainable success while feeling under pressure and stress? Steve Gutzler, President of Leadership Quest, is a renowned speaker and author on the science of Emotional Intelligence, stress resiliency, leadership, and sustainable success.

Steve has personally coached and worked with senior leaders and teams at a number of Fortune 500 companies and leading organizations, including: Microsoft, Seattle Seahawks, Starbucks, the Ritz Carlton, Pandora Radio, Boeing, along with several government and law enforcement agencies

### Full Potential: How the Best Leaders Perform at Their Best Under Pressure

This dynamic keynote addresses the epidemic of stress and pressure. Through inspiring stories and real life case studies, Steve explains how leaders today need to be both "smart and healthy". How to avoid self-sabotage and burnout through the science of Emotional Intelligence and stress resiliency tactics. How to continue to operate at optimum levels while facing deadlines and challenging relationships.

Steve will help your team increase performance and provide you with break-through techniques and strategies for self-leadership. Learn how to employ Full Potential for peak performance. This keynote will provide you with inspiration and actionable tools to get to the next level of performance

### **Learning Objectives:**

- How to self-manage those 17% moments when interactions in business become challenging and work more difficult
- How to create stress-resiliency tactics for sustainable success
- How to operate at full-potential and tap into confidence, optimism, resiliency and enthusiasm
- · How to remain healthy and recognize exhaustion and burnout is not considered a badge of honor
- How leaders help others manage, energy and emotion when it matters most



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# Unleash the Leader Inside You

# Five shifts to become the leader you WANT to be!



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# Clients

Inspiring and Training
Leaders Around The Globe























- Acadia Health Care
- Accelerite
- American Academy of Family Physicians
- Autodesk
- BECU
- Bellevue WA, Police Pro-Act Unit
- Bellevue WA, Police SWAT
- · Bernard Hodes Group
- Boeing
- · C.B.S. TV
- Central Washington University School of Business
- Cisco
- · CSP Business Media
- D.R. Horton
- Easter Seals
- · Eastside Narcotics Task Force
- · Event Experience
- Federal Court Clerks Association
- Fairbanks Convention and Visitor's Bureau
- FBI National Academy
- · Forest City Enterprises
- Foundations Recovery Network
- Hospitality Financial Technology Professionals
- Kraft Foods
- Leadership Conferences
- · Leadership Network
- LEAP
- Lhoist
- LinkedIn
- Loft 9
- Maletis Beverage
- Management Services Northwest
- Marriot

- · Michigan State University
- Microsoft
- · My Life Recovery Centers
- Nuprecon
- OnMerit Marketing
- · Officium Labs
- · Pandora Radio
- Ratner Companies
- Ritz Carlton
- Safe Call Now
- Salish Lodge
- SALT Communications
- Seattle Seahawks
- · Security National Mortgages
- Schaffer Oil
- Spotify
- Starbucks Coffee
- Starwood Corporation
- · Sparkling Ice/Talking Rain
- The Hotel Group
- · U.S. Census Bureau
- · US Dept. of Commerce
- · U.S. Dept. of Labor
- · U.S. Dept. of Social Security
- Vertafore
- · Warner Bros.
- WA Association of Area Agencies on Aging (W4A)
- · WA Lodging Association
- WA State Police Advanced Training
- WA State Chiropractic Association
- Watson Foods
- · Westin Hotel
- Widenet Consulting
- Windermere Real Estate



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# **Testimonials**



"Nothing short of fantastic! I would highly recommend Steve Gutzler without reservation. Truly impactful and inspiring. His Keynote on Emotional Intelligence for Extraordinary

Leadership for our annual Summit Conference in Sun Valley was overwhelmingly received! Steve also was instrumental in building/ solidifying our company culture early on."

-Jim Crystal, President, Salt Communication

"Impossible, Possible, Done! Steve Gutzler has made the topic of Emotional Intelligence relevant and impactful to myself and my

leadership team. Over the course of several events with my Senior Leadership Team and Managers of our Global Outsourcing business, Steve has introduced us to a progressive series of topics and exercises aimed at improving our collective leadership skills, and "unlocking" our greatness potential. These highly - interactive sessions have received consistent praise from my organization, and have had an impact on us both personally and professionally. Steve is an energetic speaker whose passion for this topic is infections. It has been a pleasure working directly with Steve, and to give him the highest of recommendations."

-Mike Simms, Chief Procurement Officer, Microsoft

"Steve Gutzler absolutely "Brings It" each and every time he has worked with our team! I've had the pleasure of working with Steve since 2002 and in many respects consider him a part of our corporate team in that he was instrumental in the formation of our service vision seven years ago. Steve has been an irrefutable "WOW" during our annual General Managers Conferences, as well as, Leadership Team Advances. He has a unique ability to bring energy, authenticity, and practical takeaways with his enthusiastic keynotes and presentations. The topics that are discussed during Steve's thought provoking sessions resonate with our team via high level professionalism, passion, and purpose.

-Douglas N. Dreher, President & CEO, The Hotel Group

"I was truly astonished at the deeply personal and overwhelmingly positive response that this presentation generated. I had people come to me for weeks following the presentation of this material to tell me what a big impact it made on not only how they viewed their work life, but their personal lives and relationships as well. One reason this was so successful was the incredible talent and style that Steve used in personally delivering the material. He interacted with the team in a way that caused boundaries to drop, openness to the material to present itself and freedom for individuals to participate with the broader team without feelings of self-consciousness to get in the way."



-Wes Moorhead, Former General Manager, Microsoft

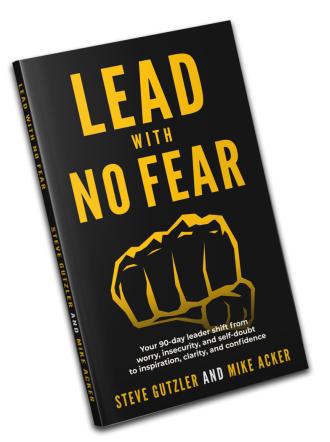
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### INTERNATIONAL BEST-SELLING

### Books





# #1 International Best-Seller

### **Lead With No Fear:**

Your 90-day leader shift from worry, insecurity, and self-doubt to inspiration, clarity, and confidence

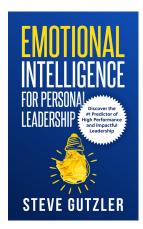
Why 90 days? Because most shifts once discovered are unlocked in that time frame – also because that is the sweet spot when you begin to see exciting results.

Lead With No Fear equips readers to unlock their leadership potential, calling them to step into greater roles to create a better future.



### **Splash**

The Ten Remarkable Traits to Build Momentum in Life and Leadership



### Emotional Intelligence for Personal Leadership

This book will provide you with six weeks worth of coaching insight in six chapters each dedicated to a specific emotional intelligence cornerstone.



### The Two Minute Drill:

How to Be a Great Leader Under Intense Pressure



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