Emotional Intelligence for Personal Leadership

60–90 minute Keynote or Half or Full-day Workshops available.

The best training investment you'll make all year!

In today's fast-paced competitive work environment, how effective are you as a leader of personal influence, impact and inspiration? Emotional Intelligence (EI), our ability to manage our emotions and navigate successfully our personal and professional relationships is the game changer. This dynamic and fast-paced presentation will offer you practical tools for professional excellence and high-performance in leadership and life.

Many managers don't understand what it means to be a leader, and instead spend too much time on tasks, micromanaging or not managing at all. As a result, collaboration between people and departments can be non-existent or you're experiencing high levels of turnover particularly with key people.

You may want to be a better leader and **empower individuals** to take responsibility for their behavior and performance. You'd like to find ways to make it easier to lead and inspire others. You really want to be your best when it matters both at work and at home!

Your reality might be that you're not always at your best when faced with difficult situations. You don't feel that everyone on your team is fully engaged. You sometimes find yourself coming across too strong, or you are avoiding things you know you need to do - or both! You are not sure how others perceive you in the organization.

In This Workshop You Will Learn:

- The value and bottom line difference Emotional Intelligence can make in your work and life
- How emotions drive our behaviors, performance, and establishes our leadership reputation
- · Emotional self management tactics and strategies for work and life
- Skills to deal with the emotions of others when there is emotional hijacking and relational conflict
- Techniques and tools to engage and inspire others to higher performance
- Communication mastery, building emotional connections of loyalty and trust
- Successful keys to healthy conflict

"I'm very pleased to say that your presentation on Emotional Intelligence for Extraordinary Leadership exceeded everyone's expectations and was an absolute "home run." To have you as the star presenter has set a new bar for us. On behalf of all the attendees of the Leadership Conference division of CSP Business Media, a heartfelt thank you!"

- David Jobe, President Leadership Conferences CSP Business Media, LLC

"Nothing short of fantastic! I would highly recommend Steve Gutzler without reservation. Truly impactful and inspiring. His Keynote on Emotional Intelligence for Extraordinary Leadership for our annual Summit Conference in Sun Valley was overwhelmingly received!" – Jim Crystal President, Salt Communication



Each team will receive Steve's new: Emotional Intelligence Assessment.

SEMINAR SPEAKER:

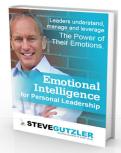


Steve Gutzler President Leadership Quest www.stevegutzler.com

"Harness the power of the #1 predictor of sales success and leadership skills." - Steve Gutzler

Research shows that 83%

of the time we are able to effectively manage our relationships with people and the tasks that need to get done. However, in those 17% moments when interactions become more challenging and our work more difficult, we find the hard truth– whether or not we are able to continue to operate at our full potential. This is the heart of Emotional Intelligence. This is where our reputation is built.



Steve Gutzler is one of the nation's premier thought leaders on leadership, Emotional Intelligence and personal transformation. As President of Leadership Quest, a coaching services firm that helps organizations grow leaders at every level. Steve's clients include: Microsoft, Boeing, Starbucks, Cisco Systems, U.S. Social Security, Kraft Foods, Starwood Corporation, and many other Fortune 500

firms. Steve is a much sought after executive coach to to CEO's, business executives and leading entrepreneus. Steve was recently voted #1 in *Huffington Post* pole for "Social Media and Inpirational Leadership".

Call or Click today to schedule your free discovery call for custom information: Michelle Joyce (704) 965-2339 michelle@michellejoyce.com